



# Call Today: 847-298-4777

Providing manufacturing intelligence solutions to industry for more than 20 years

Industrial Network Systems | 724 E. Kensington Road, Arlington Heights, IL 60004 | Phone 847-298-4777 | www.ins3.com



## What is the best path to meet your goals?

The best path to meet operational goals is not always clear. Not every effort requires a detailed roadmap. Sometimes a small pilot project is the right approach to build a business case for an enterprise rollout. Other times process and organizational change requirements must be considered together with the technology, for an effort to be successful.

For years, the Pathfinder process has helped manufacturers address their varied needs, providing a <u>customer-specific</u>, <u>scalable</u> process methodology that identifies the next steps to meet their operational goals, in a <u>time-sensitive</u> manner.

The Pathfinder result delivers clarity in direction and solution recommendations to meet your operational goals – leveraging our years of manufacturing experience and commercially available technologies.



#### THE BEST PATH FORWARD TO MEET OPERATIONAL GOALS

#### Pathfinder

- **Customer-specific:** Our customer-specific approach allows us to meet the needs, and not force a one size fits all approach.
- *Scalable:* Sometimes a quick-win is necessary to prove a concept. In other situations, system, process and training requirements dictate a more detailed plan.
- *Time-sensitive:* Speed is important and we recognize that whatever the size project, customers expect the most efficient and effective path to meet their goals.

#### The **PATHFINDER** Process

While each Pathfinder is customer-specific, our INS specialists follow the same proven Pathfinder process framework – scaling it appropriately to meet system, plant and organizational needs.

Leading manufacturers have come to rely on the Pathfinder process and expect INS to:

- Adhere to a customer-specific and scalable framework
- Identify the optimal time-to-value solution to prove results
- Utilize our manufacturing and systems expertise, along with off-theshelf and available technologies
- Hold project timelines to days, not months; and ROI measured in weeks, not years

### ...the best path forward to meet operational goals

Speak with one of our specialists today about Pathfinder; or inquire about our other INS service offerings. Call Today: 847-298-4777

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